

Date: May 6<sup>th</sup>, 2025

#### Nomination of Joe Siefert – Harold R Gordon Award

It is with great honor that I nominate Joe Siefert for the Harold R. Gordon NABIP Award. Joe has been very supportive of NABIP for 18 years and active in the industry for over 23 years. I first started working with Joe 5 years ago as the Membership Chair for NABIP, MD. From the very first meeting with Joe, I knew that he was going to be helpful with navigating through NABIP as well as the industry. Although Joe and I work for competitors, he has never made me feel like I wasn't part of the team. It is because of Joe that I stepped up to be the President of NABIP MD.

Joe supports NABIP MD by attending every in person event as well as being very active in our Annual Expo and planning session meetings. Joe has great ideas on how to improve NABIP MD and add value and membership to our chapter.

I am very passionate about this nomination for Joe and I urge the selection committee to recognize Joe Siefert for this commitment to the industry as well as NABIP.

Thank you,

*Melissa Coles*

Melissa Coles, President, NABIP MD 2024-2025

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