

Harry R. Gordon Award Nomination: Joe Seifert, Maryland

It is with great honor and admiration that I nominate Joe Seifert for the **Harry R. Gordon NABIP Award**. While Joe has been in the Maryland Insurance industry for over 23 years, he has made lasting contributions to the health & employee benefits industry, helping his Broker partners navigate the complex and convoluted benefits world while continually striving to make our Association the best it can be.

I first started collaborating with Joe in my capacity as President of the Baltimore Chapter in 2018. From the onset, Joe was engaged and supportive to both me and the Board. He attended meetings, events and networked tirelessly to boost participation. In addition, his wisdom and years of service provided invaluable intellectual capital towards programs and goodwill planning with our sub-associations.

In working with Joe, what truly sets him apart is his sense of compassion and ethical leadership. Both in our association as a Board Member and providing support to brokers with navigating a complex healthcare system while also striving to offer competitive, sustainable benefits.

I wholeheartedly support this nomination and urge the selection committee to recognize Joe Seifert for a lifetime of distinguished service and unwavering commitment to the health & employee benefits profession and service to our Association.

Sincerely,

Nancy Colaianne

Nancy Colaianne, past President Baltimore Association of Health Underwriters (BAHU 2018-2021), Immediate Past President NABIP-MD (2021-2024)

Continuing Board member with Joe Seifert 2018-present

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