

State/Local Association of Health Underwriters
Statement of Activities
For the Four Months Ending April 30, 2005

	Current Month Actual	Year to date Actual	Year to date Budget	Annual Budget
REVENUE				
Chapter Dues Revenue	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Conference Registrations	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Sponsorship Revenue	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Exhibitor Revenue	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Product Sales	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Advertising Revenues	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Affinity Programs	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Royalty Income	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Interest Income	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Miscellaneous Income	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Total Revenue	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
EXPENSE				
Office Supplies	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Postage	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Shipping	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Printing	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Telephone/Teleconferences	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Internet	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Reference Publications, Subscriptions	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Tax and Audit Fees	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Legal Fees	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Software License Fee	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Outside Consultants	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Business Travel	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Chapter Leadership Travel	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Hotel/Food and Beverage	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Speakers	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Decorating & Signage	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Entertainment	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Exhibit Hall	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Audio visual	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Photography	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Sponsor Expenses	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Insurance	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Newsletter Production	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Advertising	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Public Relations	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Convention & Conference Expenses	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Lobbying & Coalitions	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Grassroots Lobbying	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
State Legislative Initiatives	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Information Services	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Membership Recruitment	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Membership Retention	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Raffle/Lottery Prizes	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Awards	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Bank and Credit Card Fees	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Miscellaneous	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
Total Expense	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX
INCREASE/(DECREASE) IN NET ASSETS	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX	XX,XXX.XX