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Email Subject: Letter to the Editor

Hi,

I'm submitting the following letter on behalf of the CEO of the National Association of Health Underwriters, Janet Trautwein. Is there any chance you might be able to run it?

Best,  
Kelly

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Kelly Loussedes  
National Association of Health Underwriters  
202-595-3074

Dear Editor,

A recent article reported that barely half of Americans know how the healthcare law will affect their families ("How the Affordable Care Act is already hitting home for some Americans," Nov. 3). Licensed, professional insurance agents can help fill that knowledge gap.

Already, consumers count on agents to educate them about their coverage options. A recent Kaiser Family Foundation survey found that 92 percent of agents spend some or most of their time explaining benefits to consumers.<sup>1</sup>

As a public service, the National Association of Health Underwriters offers a free tool on its website at [www.nahu.org](http://www.nahu.org) to help consumers find professional agents who are certified to sell insurance coverage through the new exchanges established by the health law.

Sincerely,

Janet Trautwein  
Executive Vice President and CEO  
National Association of Health Underwriters  
1212 New York Ave. NW, Suite 1100  
Washington, DC 20005

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<sup>1</sup> <http://kaiserfamilyfoundation.files.wordpress.com/2013/01/8321-f.pdf>