

Your Voice, Your Organization

The National Association of Health Underwriters (NAHU) represents more than 100,000 licensed health insurance agents, brokers, consultants and benefit professionals through nearly 200 chapters across America. NAHU members service the health insurance needs of large and small employers as well as people seeking individual health insurance coverage.

#### Information Resource

With our website (www.nahu.org), America's Benefit Specialist (ABS) magazine and several newsletters and broadcast emails at your fingertips, you'll always have the most current industry information.

#### **Legislative Advocacy**

NAHU strives to educate officials on both the federal and state levels about the healthcare system and the vital role of the health insurance agent as a consumer resource and advocate. Through a network of key contacts, NAHU cultivates relationships that allow members to clarify issues before bills are written and votes are taken. These relationships are strengthened through actions undertaken by the Health Underwriters Political Action Committee (HUPAC).

#### America's Benefit Specialist Magazine

All NAHU members receive a complimentary subscription to America's Benefit Specialist magazine. ABS is filled with valuable articles and information, including sales tips and best-practice ideas.

#### **Professional Development**

Certification programs, professional designation courses, online resources and conferences are just a few ways NAHU helps members develop professionally and personally. Local chapters also host regular meetings where continuing education opportunities are provided.



#### **Compliance Benefits**

NAHU's Compliance Corner includes exclusive membersonly benefits, such as having specific health reform implementation questions answered. Members also have access to free monthly webinars on timely compliance topics. Members receive the Daily Newswire, a compilation of national news stories about the health insurance industry delivered daily to their inboxes. NAHU's Washington Update, emailed weekly to members, offers a summary of legislative and regulatory activities as well as compliance information.

#### **Member-Only Benefits**

From an exclusive agreement with Mercer for agentpreferred E&O insurance to discounts on compliance tools and tech solutions, NAHU offers you the opportunity to save money on items you need to operate your business.

### **Networking**

Interacting with other insurance professionals may be the most beneficial aspect of NAHU membership. Being able to reach out to other professionals, asking questions, meeting sales representatives and learning about products are all invaluable opportunities that membership provides. NAHU also offers online networking resources that connect members across the country.

JOIN ONLINE AT WWW.NAHU.ORG









## NAHU 2022 Dues By Chapter

Find the city closest to your home or office to determine your local chapter and appropriate dues

| Alabama   | MONTHLY            | ANNUAL               | Hawaii                             | MONTHLY  | / ANNUAL             | Missouri                                    | MONTHLY        | ANNUAL               | Rhode Island         | MONTHLY | Y ANNUAL             |
|---|--------------------|----------------------|------------------------------------|----------|----------------------|---|----------------|----------------------|----------------------|---------|----------------------|
| BIRMINGHAM  | \$38.25            | \$459.00             | ALL CITIES                         | \$32.41  | \$389.00             | CENTRAL                                     | \$38.24        | \$459.00             | ALL CITIES           | \$34.08 | \$409.00             |
| GULF COAST  |                    | \$459.00             | Idaho                              |          |                      | SPRINGFIELD                                 |                | \$529.00             | South Carolina       |         |                      |
| MONTGOMERY  |                    | \$459.00             | E. ID/POCATELLO/ID FALLS           | \$36.99  | \$444.00             | ST LOUIS                                    | \$38.24        | \$459.00             | COLUMBIA             | \$38.25 | \$459.00             |
| HUNTSVILLE/NORTH AL<br>FLORENCE/SHOALS            |                    | \$459.00<br>\$459.00 | N. IDAHO/COEUR D'ALENE             | \$37.33  | \$448.00             | Montana                                     |                |                      | MYRTLE BEACH         | \$38.25 | \$459.00             |
|   | J30.23             | \$459.00             | SOUTHERN ID/TWIN FALLS             | \$36.99  | \$444.00             | ALL CITIES                                  | \$32.41        | \$389.00             | CHARLESTON           | \$38.25 | \$459.00             |
| Alaska  |                    |                      | TREASURE VALLEY/BOISE              | \$36.99  | \$444.00             | Nebraska                                    |                |                      | GREENVILLE           | \$38.25 | \$459.00             |
| ALL CITIES  | \$37.83            | \$454.00             | Illinois                           |          |                      | LINCOLN                                     | \$43.57        | \$523.00             | South Dakota         |         |                      |
| Arizona   |                    |                      | CENTRAL IL/PEORIA                  | \$38.66  | \$464.00             | OMAHA                                       | \$43.99        | \$528.00             | ALL CITIES           | \$33.66 | \$404.00             |
| GREATER PHOENIX                                   |                    | \$494.00             | CHICAGO DOWNTOWN                   | \$39.08  | \$469.00             | Nevada                                      |                |                      | Tennessee            |         |                      |
| TUCSON/SOUTHERN AZ                                | \$39.91            | \$479.00             | IL SUBURBAN                        | \$39.08  | \$469.00             | CLARK COUNTY/LAS VEGAS                      | \$38.25        | \$459.00             | CHATTANOOGA          | \$37.83 | \$454.00             |
| Arkansas  |                    |                      |                                    |          |                      | NORTHERN NV/RENO                            | \$36.58        | \$439.00             | KNOXVILLE            | \$37.83 | \$454.00             |
| ALL CITIES  | \$31.16            | \$374.00             |                                    |          |                      | New Hampshire                               |                |                      | MEMPHIS              |         | \$459.00             |
|   |                    |                      | Indiana                            |          |                      | ALL CITIES                                  | \$39.50        | \$474.00             | NASHVILLE            |         | \$474.00             |
|   |                    |                      | GREATER BLOOMINGTON                | \$40.75  | \$489.00             | New Jersey                                  |                | ,                    | JACKSON              | \$38.25 | \$459.00             |
| California  |                    |                      | GREATER INDIANAPOLIS               |          | \$489.00             | CENTRAL NJ/PRINCETON                        | \$20.40        | \$474.00             | Texas                |         |                      |
| FRESNO/CENTRAL                                    | \$51.16            | \$614.00             | GREATER N./SOUTH BEND              | \$40.75  | \$489.00             | MONMOUTH                                    |                | \$474.00<br>\$474.00 | AUSTIN               | \$41.58 | \$499.00             |
| DESERT CITIES                                     |                    | \$609.00             | NE IN/FORT WAYNE                   | \$40.75  | \$489.00             | NORTHERN NJ/TOTOWA                          |                | \$474.00             | CORPUS CHRISTI       |         | \$489.00             |
| SAN FRANCISCO/GOLDEN GATE                         |                    | \$624.00             | NW IN/MERRILLVILLE                 |          | \$489.00             | SOUTH NJ/MOORESTOWN                         |                | \$474.00             | DALLAS               |         | \$509.00             |
| ONTARIO/INLAND EMPIRE LOS ANGELES                 |                    | \$609.00             | S. CENTRAL/SCOTTSBURG              |          | \$489.00             | New Mexico                                  |                |                      | TYLER<br>FORT WORTH  |         | \$499.00<br>\$499.00 |
| WINE COUNTRY/N. COAST                             | \$51.57<br>\$52.82 | \$619.00<br>\$634.00 | S. WESTERN/EVANSVILLE              | \$40.75  | \$489.00             | NORTHERN NM/SANTA FE                        | \$32.00        | \$384.00             | HOUSTON              |         | \$539.00             |
| CHICO/NORTH VALLEY                                |                    | \$609.00             | lowa                               |          |                      | RIO GR/ALBUQUERQUE                          |                | \$409.00             | LONESTAR VIRTUAL     |         | \$499.00             |
| ORANGE COUNTY                                     |                    | \$624.00             | ALL CITIES                         | \$38.25  | \$459.00             | New York                                    | <b>45</b> 1100 | ¥ 105100             | SAN ANGELO           |         | \$499.00             |
| SACRAMENTO  | \$52.82            | \$634.00             | Kansas                             |          |                      |   | ¢42.24         | ¢510.00              | SAN ANTONIO          |         | \$504.00             |
| SAN DIEGO   | \$51.32            | \$616.00             | CENTRAL KS/WICHITA                 | \$32.41  | \$389.00             | NEW YORK METRO/NY CITY GR. CENTRAL/SYRACUSE | \$43.24        | \$519.00<br>\$519.00 | SOUTH                |         | \$494.00             |
| SANTA BARBARA                                     |                    | \$609.00             | KANSAS CITY                        | \$34.49  | \$414.00             | GREATER NIAGARA                             |                | \$519.00             | WICHITA FALLS        |         | \$511.00             |
| SILICON VALLEY/SAN JOSE                           |                    | \$619.00             | Kentucky                           |          |                      | NE NY/ALBANY                                |                | \$519.00             |                      |         |                      |
| VENTURA COUNTY                                    | \$50.74            | \$609.00             | CENTRAL KY/LEXINGTON               | \$39.91  | \$479.00             | WESTERN/BUFFALO                             |                | \$519.00             |                      |         |                      |
| Colorado  |                    |                      | GREATER LOUISVILLE                 |          | \$534.00             | North Carolina                              |                |                      | Hr. b                |         |                      |
| FRONT RANGE                                       |                    | \$489.00             | WESTERN/OWENSBORO                  | \$38.25  | \$459.00             | CHARLOTTE                                   | \$43.24        | \$519.00             | Utah                 |         |                      |
| METRO DENVER                                      |                    | \$494.00             | Louisiana                          |          |                      | COASTAL/WILMINGTON                          |                | \$504.00             | NORTHERN UT, OGDEN   |         | \$459.00             |
| NORTHERN CO/FORT COLLIN<br>SOUTHERN CO/CO SPRINGS |                    | \$484.00             | ACADIANA/LAFAYETTE                 | \$38.24  | \$459.00             | TRIAD/GREENSBORO                            |                | \$519.00             | SALT LAKE CITY       | \$38.24 | \$459.00             |
| WESTERN ROCKIES                                   |                    | \$494.00             | GREATER BATON ROUGE                |          | \$534.00             | TRIANGLE/RALEIGH                            | \$41.99        | \$504.00             | Vermont              |         |                      |
| Connecticut                                       | 771.10             | Ç474.00              | NEW ORLEANS                        | \$40.32  | \$484.00             | WESTERN/ASHEVILLE                           |                | \$504.00             | ALL CITIES           | \$29.50 | \$354.00             |
|   | ¢46.50             | ¢550.00              | RED RIVER/SHREVEPORT               | \$40.32  | \$484.00             | W. PIEDMONT/HICKORY                         | \$42.83        | \$514.00             | Virginia             |         |                      |
| ALL CITIES  | \$40.58            | \$559.00             | Maine                              |          |                      | North Dakota                                |                |                      | RICHMOND             | \$38.99 | \$468.00             |
| Delaware  |                    |                      | ALL CITIES                         | \$36.33  | \$436.00             | ALL CITIES                                  | \$29.50        | \$354.00             | VA BEACH             |         | \$473.00             |
| ALL CITIES  | \$34.08            | \$409.00             | Maryland                           |          |                      | Ohio  |                |                      | LYNCHBURG            |         | \$483.00             |
| Florida   |                    |                      | BALTIMORE                          | \$39.49  | \$474.00             | CINCINNATI                                  | \$37.41        | \$449.00             | ROANOKE              | \$41.49 | \$498.00             |
| BROWARD COUNTY                                    | \$43.50            | \$522.00             | EASTERN SALISBURY                  |          | \$464.00             | COLUMBUS                                    | \$36.57        | \$439.00             | Washington           |         |                      |
| CAPITAL AREA/TALLAHASSEE                          |                    |                      | GTR WASHINGTON DC                  | \$39.49  | \$474.00             | CLEVELAND                                   |                | \$479.00             | SEATTLE              |         | \$474.00             |
| CENTRAL FL/ORLANDO                                |                    | \$562.00             | Massachusetts                      |          |                      | TOLEDO                                      |                | \$444.00             | TACOMA               |         | \$459.00             |
| GULF COAST/SARASOTA JACKSONVILLE                  |                    | \$587.00<br>\$507.00 | ALL CITIES                         | \$42.00  | \$504.00             | YOUNGSTOWN/WARREN                           | \$36.99        | \$444.00             | EASTERN<br>VANCOUVER |         | \$459.00<br>\$459.00 |
| MIAMI-DADE COUNTY                                 |                    | \$562.00             | Michigan                           | ,        | ,                    | Oklahoma                                    |                |                      |                      | \$30.24 | 3439.00              |
| PALM COAST/WEST PALM                              |                    | \$532.00             |                                    | ć 20. 40 | ¢ 474 00             | OKLAHOMA CITY                               | \$38.25        | \$459.00             | West Virginia        |         |                      |
| SOUTHWEST FL/FORT MYERS                           | \$42.66            | \$512.00             | METRO DETROIT NORTHERN MI/TRAVERSE |          | \$474.00<br>\$474.00 | TULSA                                       | \$37.00        | \$444.00             | ALL CITIES           | \$42.00 | \$504.00             |
| TAMPA BAY   | \$43.50            | \$522.00             | SW MI/KALAMAZOO                    |          | \$474.00             | Oregon                                      |                |                      | Wisconsin            |         |                      |
| Georgia   |                    |                      | WEST MI/GRAND RAPIDS               |          | \$474.00             | ALL CITIES                                  | \$39.91        | \$479.00             | ALL CITIES           | \$29.50 | \$354.00             |
| ATLANTA   | \$42.82            | \$514.00             | Minnesota                          |          |                      | Pennsylvania                                |                |                      | Wyoming              |         |                      |
| COASTAL EMPIRE/SAVANNAH                           |                    |                      | ALL CITIES                         | \$42.33  | \$508.00             | HARRISBURG                                  | \$39.49        | \$474.00             | ALL CITIES           | \$29.50 | \$354.00             |
| CTRL SAV RIVER AREA/AUGUSTA                       | \$40.74            | \$489.00             |                                    | 7 12.33  | \$300.00             | NORTHEASTERN/LEHIGH VALLEY                  |                | \$474.00             |                      |         |                      |
| MIDDLE GEORGIA/MACON                              |                    | \$484.00             | Mississippi                        | A 45     | 4400                 | PHILADELPHIA                                | \$40.24        | \$483.00             |                      |         |                      |
| NE GA/GAINESVILLE                                 |                    | \$494.00             | JACKSON                            |          | \$490.00             | PITTSBURGH                                  | \$39.49        | \$474.00             |                      |         |                      |
| NW GA/CALHOUN                                     | \$40.32            | \$484.00             | NORTHEAST MS                       | \$35.41  | \$425.00             |   |                |                      |                      |         |                      |
|   | ¢41.00             | CEO 4 OO             | SOLITH AKA GUU E COAST             | \$37.66  | \$452.00             |   |                |                      |                      |         |                      |
| SOUTH ATLANTA SOUTH GEORGIA/ALBANY                |                    | \$504.00<br>\$479.00 | SOUTH AKA GULF COAST               | \$37.66  | \$452.00             |   |                |                      |                      |         |                      |







# **NAHU Membership Application**

| First Name   | Last Name Company   |                     |  |  |  |  |  |
|--|---|---------------------|--|--|--|--|--|
| Designation  |   |                     |  |  |  |  |  |
| Title  | Referral/Spo  | nsor                |  |  |  |  |  |
| Birthdate  | Gender _  |                     |  |  |  |  |  |
| Mailing Street Address   |   |                     |  |  |  |  |  |
| City   |   |                     |  |  |  |  |  |
| Work Phone   |   |                     |  |  |  |  |  |
|  |   |                     |  |  |  |  |  |
| Work E-Mail  |   |                     |  |  |  |  |  |
| Home Street Address (for legislative purposes)   |   |                     |  |  |  |  |  |
| City   | State   |                     | ZIP  |  |  |  |  |
| Home Phone   | Home E-mail   |                     |  |  |  |  |  |
| Local Association (See other side of this application)   | tion.)  |                     |  |  |  |  |  |
| <ul> <li>☐ Annual Debit (payable by checking account)</li> <li>☐ Recurring Monthly Debit (payable by check)</li> <li>Form of Payment:</li> <li>☐ Check</li> <li>☐ Checking Account</li> </ul>    | king account or credit card)  | MasterCard 🔲        | American Express   Discover                        |  |  |  |  |
| Amount:  |   |                     |  |  |  |  |  |
| Bank Draft or Credit Card Authorization For I (we) hereby authorize NAHU to initiate debit current applicable national, state or local due for the next membership period. ( <i>Please inclu</i> | entries to my (our) account as in<br>es. At the end of the membership | period, the acco    | unt will be charged automatically                  |  |  |  |  |
| Name (as it appears on check or card)  |   | Signature           |  |  |  |  |  |
| Account Number   |   | CVV                 | Expiration   |  |  |  |  |
| Please mark the box or boxes for the areas  Long-Term Care Disability  Large Group Small Group  Medicare Dental  | of your practice:  Managed Care Worksite Marketing                    | ☐ Retirement☐ TPA   | ☐ Individual Plans☐ Self-Insured                   |  |  |  |  |
| Mail to: NAHU  | If you wish to donate to HUPA   | AC, please mail to: | : HUPAC  |  |  |  |  |
| 999 E Street NW, Suite 400 Washington, DC 20004  Fax to: 202-747-6882  | ·   | donate online at:   | 999 E Street NW, Suite 400<br>Washington, DC 20004 |  |  |  |  |







