

| Order | State          | Chapters       | MONTH<br>START<br>7/1/2022 | NEW<br>THIS<br>MONTH | LAPSED<br>THIS<br>MONTH | ADJUST | MONTH<br>END<br>7/31/2022 | Contest<br>Start<br>5/1/2022 | CONTEST<br>NEW<br>MEMBERS | Rank | CONTEST<br>GROWTH<br>RATE | Rank | # Mbrs<br>1 year ago | LAPSED<br>In Last<br>12 Months | CONTEST<br>RETENTION<br>RATE | Rank | GAIN<br>CONTEST<br>POINTS | GAIN<br>CONTEST<br>RANK |
|-------|----------------|----------------|----------------------------|----------------------|-------------------------|--------|---------------------------|------------------------------|---------------------------|------|---------------------------|------|----------------------|--------------------------------|------------------------------|------|---------------------------|-------------------------|
| 1     | CT             | CTSW           | 108                        | 1                    | 0                       | 2      | 111                       | 113                          | 5                         | *    | 4.42%                     | *    | 125                  | 26                             | 79.20%                       | *    | *not eligible             | *not eligible           |
| 1     | CT Total       |                | 108                        | 1                    | 0                       | 2      | 111                       | 113                          | 5                         | 13   | 4.42%                     | 12   | 125                  | 26                             | 79.20%                       | 7    | 32                        | 14                      |
| 1     | MA             | MASW           | 152                        | 2                    | 9                       | 5      | 150                       | 146                          | 7                         | *    | 4.79%                     | *    | 147                  | 28                             | 80.95%                       | *    | *not eligible             | *not eligible           |
| 1     | MA Total       |                | 152                        | 2                    | 9                       | 5      | 150                       | 146                          | 7                         | 12   | 4.79%                     | 10   | 147                  | 28                             | 80.95%                       | 4    | 26                        | 9                       |
| 1     | ME             | MESW           | 31                         | 0                    | 0                       | -1     | 30                        | 31                           | 1                         | *    | 3.23%                     | *    | 28                   | 4                              | 85.71%                       | *    | *not eligible             | *not eligible           |
| 1     | ME Total       |                | 31                         | 0                    | 0                       | -1     | 30                        | 31                           | 1                         | 8    | 3.23%                     | 8    | 28                   | 4                              | 85.71%                       | 3    | 19                        | 5                       |
| 1     | NH             | NHSW           | 45                         | 0                    | 5                       | 5      | 45                        | 45                           | 0                         | *    | 0.00%                     | *    | 56                   | 15                             | 73.21%                       | *    | *not eligible             | *not eligible           |
| 1     | NH Total       |                | 45                         | 0                    | 5                       | 5      | 45                        | 45                           | 0                         | 10   | 0.00%                     | 10   | 56                   | 15                             | 73.21%                       | 8    | 28                        | 11                      |
| 1     | NY             | NYGRTRCENTRAL  | 64                         | 0                    | 1                       | -3     | 60                        | 63                           | 3                         | 23   | 4.76%                     | 22   | 65                   | 12                             | 81.54%                       | 20   | 65                        | 23                      |
| 1     | NY             | NYMETRO        | 264                        | 3                    | 4                       | -2     | 261                       | 261                          | 10                        | 11   | 3.83%                     | 11   | 269                  | 56                             | 79.18%                       | 10   | 32                        | 11                      |
| 1     | NY             | NYNIAGARA      | 5                          | 0                    | 0                       | 0      | 5                         | 8                            | 0                         | *    | 0.00%                     | *    | 13                   | 8                              | 38.46%                       | *    | *not eligible             | *not eligible           |
| 1     | NY             | NYNORTHEASTERN | 41                         | 1                    | 1                       | 0      | 41                        | 41                           | 5                         | 2    | 12.20%                    | 8    | 54                   | 23                             | 57.41%                       | 45   | 55                        | 18                      |
| 1     | NY             | NYSEW          | 0                          | 0                    | 0                       | 0      | 0                         | 0                            | 0                         | *    | 0.00%                     | *    | 1                    | 1                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 1     | NY             | NYWESTERN      | 51                         | 2                    | 0                       | 0      | 53                        | 53                           | 5                         | 13   | 9.43%                     | 10   | 38                   | 7                              | 81.58%                       | 19   | 42                        | 11                      |
| 1     | NY Total       |                | 425                        | 6                    | 6                       | -5     | 420                       | 426                          | 23                        | 5    | 5.40%                     | 9    | 440                  | 107                            | 75.68%                       | 11   | 25                        | 9                       |
| 1     | RI             | RISW           | 6                          | 0                    | 0                       | 0      | 6                         | 4                            | 2                         | *    | 50.00%                    | *    | 5                    | 0                              | 100.00%                      | *    | *not eligible             | *not eligible           |
| 1     | RI Total       |                | 6                          | 0                    | 0                       | 0      | 6                         | 4                            | 2                         | *    | 50.00%                    | *    | 5                    | 0                              | 100.00%                      | *    | *not eligible             | *not eligible           |
| 1     | VT             | VTSW           | 4                          | 0                    | 0                       | 0      | 4                         | 4                            | 0                         | *    | 0.00%                     | *    | 6                    | 1                              | 83.33%                       | *    | *not eligible             | *not eligible           |
| 1     | VT Total       |                | 4                          | 0                    | 0                       | 0      | 4                         | 4                            | 0                         | *    | 0.00%                     | *    | 6                    | 1                              | 83.33%                       | *    | *not eligible             | *not eligible           |
| 1.5   | Region 1 Total |                | 771                        | 9                    | 20                      | 6      | 766                       | 769                          | 38                        | *    | 4.94%                     | *    | 807                  | 181                            | 77.57%                       | *    | *not eligible             | *not eligible           |
| 2     | DE             | DESW           | 40                         | 0                    | 0                       | -1     | 39                        | 40                           | 0                         | *    | 0.00%                     | *    | 43                   | 12                             | 72.09%                       | *    | *not eligible             | *not eligible           |
| 2     | DE Total       |                | 40                         | 0                    | 0                       | -1     | 39                        | 40                           | 0                         | 10   | 0.00%                     | 10   | 43                   | 12                             | 72.09%                       | 9    | 29                        | 12                      |
| 2     | MD             | MDBALTIMORE    | 118                        | 2                    | 2                       | -1     | 117                       | 112                          | 9                         | 11   | 8.04%                     | 10   | 108                  | 24                             | 77.78%                       | 24   | 45                        | 15                      |
| 2     | MD             | MDEASTERN      | 30                         | 0                    | 0                       | 0      | 30                        | 30                           | 1                         | 27   | 3.33%                     | 28   | 36                   | 13                             | 63.89%                       | 44   | 99                        | 41                      |
| 2     | MD             | MDSW           | 1                          | 0                    | 0                       | 0      | 1                         | 1                            | 0                         | *    | 0.00%                     | *    | 1                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 2     | MD             | MDWASHINGTON   | 84                         | 2                    | 0                       | 0      | 86                        | 79                           | 10                        | 4    | 12.66%                    | 7    | 79                   | 16                             | 79.75%                       | 23   | 34                        | 9                       |
| 2     | MD Total       |                | 233                        | 4                    | 2                       | -1     | 234                       | 222                          | 20                        | 2    | 9.01%                     | 3    | 224                  | 53                             | 76.34%                       | 13   | 18                        | 4                       |
| 2     | NJ             | NJCENRAL       | 90                         | 0                    | 3                       | 0      | 87                        | 88                           | 4                         | 19   | 4.55%                     | 25   | 94                   | 22                             | 76.60%                       | 31   | 75                        | 26                      |
| 2     | NJ             | NJMONMOUTH     | 113                        | 0                    | 1                       | -2     | 110                       | 110                          | 5                         | 21   | 4.55%                     | 20   | 99                   | 8                              | 91.92%                       | 1    | 42                        | 14                      |
| 2     | NJ             | NJNORTHERN     | 224                        | 2                    | 3                       | 1      | 224                       | 227                          | 5                         | 14   | 2.20%                     | 15   | 207                  | 37                             | 82.13%                       | 6    | 35                        | 14                      |
| 2     | NJ             | NJSOUTH        | 108                        | 6                    | 3                       | 0      | 111                       | 106                          | 9                         | 11   | 8.49%                     | 9    | 102                  | 15                             | 85.29%                       | 9    | 29                        | 8                       |
| 2     | NJ             | NJSW           | 0                          | 0                    | 0                       | 0      | 0                         | 0                            | 0                         | *    | 0.00%                     | *    | 0                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 2     | NJ Total       |                | 535                        | 8                    | 10                      | -1     | 532                       | 531                          | 23                        | 7    | 4.33%                     | 6    | 502                  | 82                             | 83.67%                       | 1    | 14                        | 5                       |
| 2     | PA             | PACENTRAL      | 82                         | 1                    | 6                       | 6      | 83                        | 81                           | 3                         | 23   | 3.70%                     | 30   | 88                   | 20                             | 77.27%                       | 28   | 81                        | 28                      |
| 2     | PA             | PANORTHEAST    | 22                         | 0                    | 1                       | 0      | 21                        | 20                           | 2                         | 12   | 10.00%                    | 9    | 21                   | 3                              | 85.71%                       | 12   | 33                        | 5                       |
| 2     | PA             | PAPHILADELPH   | 409                        | 6                    | 3                       | -1     | 411                       | 398                          | 24                        | 3    | 6.03%                     | 10   | 364                  | 59                             | 83.79%                       | 2    | 15                        | 3                       |
| 2     | PA             | PAPITTSBURG    | 82                         | 0                    | 0                       | 0      | 83                        | 83                           | 5                         | 13   | 6.02%                     | 18   | 83                   | 13                             | 84.34%                       | 12   | 43                        | 12                      |
| 2     | PA             | PASW           | 0                          | 0                    | 0                       | 0      | 0                         | 0                            | 0                         | *    | 0.00%                     | *    | 0                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 2     | PA Total       |                | 595                        | 7                    | 10                      | 6      | 598                       | 582                          | 34                        | 6    | 5.64%                     | 5    | 556                  | 95                             | 82.81%                       | 3    | 14                        | 5                       |
| 2     | VA             | VACENTRAL      | 141                        | 1                    | 1                       | -1     | 140                       | 131                          | 19                        | 2    | 14.50%                    | 2    | 141                  | 33                             | 76.60%                       | 25   | 29                        | 8                       |
| 2     | VA             | VAEASTERN      | 56                         | 0                    | 0                       | 0      | 56                        | 60                           | 2                         | 31   | 3.33%                     | 32   | 65                   | 20                             | 69.23%                       | 39   | 102                       | 40                      |
| 2     | VA             | VAPIEDMONT     | 15                         | 0                    | 1                       | 0      | 14                        | 14                           | 0                         | 39   | 0.00%                     | 38   | 18                   | 2                              | 88.89%                       | *    | *not eligible             | *not eligible           |
| 2     | VA             | VASOUTHWEST    | 64                         | 0                    | 2                       | 0      | 62                        | 61                           | 2                         | 31   | 3.28%                     | 33   | 44                   | 9                              | 79.55%                       | 24   | 88                        | 33                      |
| 2     | VA             | VASW           | 1                          | 0                    | 0                       | 0      | 1                         | 1                            | 0                         | *    | 0.00%                     | *    | 1                    | 0                              | 100.00%                      | *    | *not eligible             | *not eligible           |
| 2     | VA Total       |                | 277                        | 1                    | 4                       | -1     | 273                       | 267                          | 23                        | 5    | 8.61%                     | 2    | 269                  | 64                             | 76.21%                       | 10   | 17                        | 6                       |
| 2.5   | Region 2 Total |                | 1,680                      | 20                   | 26                      | 2      | 1,676                     | 1,642                        | 100                       | *    | 6.09%                     | *    | 1,594                | 306                            | 80.80%                       | *    | *not eligible             | *not eligible           |

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|-------|----------|-----------------|----------------------------|----------------------|-------------------------|--------|---------------------------|------------------------------|---------------------------|------|---------------------------|------|----------------------|--------------------------------|------------------------------|------|---------------------------|-------------------------|
| 3     | IL       | ILCENTRAL       | 88                         | 2                    | 2                       | 0      | 88                        | 92                           | 6                         | 10   | 6.52%                     | 17   | 90                   | 18                             | 80.00%                       | 22   | 49                        | 16                      |
| 3     | IL       | ILCHICAGODOWN   | 64                         | 0                    | 0                       | 0      | 64                        | 68                           | 5                         | 13   | 7.35%                     | 14   | 78                   | 18                             | 76.92%                       | 29   | 56                        | 19                      |
| 3     | IL       | ILSUBURBANCHICA | 213                        | 1                    | 2                       | 0      | 212                       | 215                          | 5                         | 14   | 2.33%                     | 14   | 19                   | 25                             | 0.00%                        | 15   | 43                        | 15                      |
| 3     | IL       | ILSW            | 1                          | 0                    | 0                       | 0      | 1                         | 1                            | 0                         | *    | 0.00%                     | *    | 2                    | 1                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 3     | IL       | IL Total        | 366                        | 3                    | 4                       | 0      | 365                       | 376                          | 16                        | 9    | 4.26%                     | 10   | 406                  | 62                             | 84.73%                       | 2    | 21                        | 8                       |
| 3     | IN       | INGRBLOOMING    | 16                         | 0                    | 2                       | 0      | 14                        | 16                           | 0                         | 38   | 0.00%                     | 38   | 15                   | 4                              | 73.33%                       | 39   | 115                       | 45                      |
| 3     | IN       | INGRNORTHERN    | 41                         | 0                    | 0                       | 0      | 41                        | 40                           | 2                         | 12   | 5.00%                     | 25   | 43                   | 4                              | 90.70%                       | 5    | 42                        | 10                      |
| 3     | IN       | ININDIANAPOL    | 150                        | 1                    | 0                       | 0      | 151                       | 143                          | 10                        | 10   | 6.99%                     | 15   | 155                  | 26                             | 83.23%                       | 14   | 39                        | 13                      |
| 3     | IN       | INNORTHEAST     | 73                         | 0                    | 1                       | 1      | 73                        | 75                           | 1                         | 34   | 1.33%                     | 37   | 89                   | 23                             | 74.16%                       | 37   | 108                       | 41                      |
| 3     | IN       | INNORTHWEST     | 15                         | 0                    | 1                       | 0      | 14                        | 16                           | 0                         | 38   | 0.00%                     | 38   | 15                   | 2                              | 86.67%                       | 8    | 84                        | 35                      |
| 3     | IN       | INSOUTHCENTRAL  | 41                         | 1                    | 0                       | 0      | 42                        | 41                           | 1                         | 27   | 2.44%                     | 35   | 47                   | 7                              | 85.11%                       | 18   | 80                        | 34                      |
| 3     | IN       | INSOUTHWEST     | 49                         | 0                    | 0                       | 0      | 49                        | 39                           | 10                        | 1    | 25.64%                    | 1    | 42                   | 7                              | 83.33%                       | 23   | 25                        | 1                       |
| 3     | IN       | INSW            | 0                          | 0                    | 0                       | 0      | 0                         | 0                            | 0                         | *    | 0.00%                     | *    | 0                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 3     | IN       | IN Total        | 385                        | 2                    | 4                       | 1      | 384                       | 370                          | 24                        | 4    | 6.49%                     | 6    | 406                  | 73                             | 82.02%                       | 7    | 17                        | 6                       |
| 3     | KY       | KYCENTRAL       | 80                         | 1                    | 2                       | 1      | 80                        | 83                           | 1                         | 34   | 1.20%                     | 39   | 90                   | 20                             | 77.78%                       | 27   | 100                       | 38                      |
| 3     | KY       | KYLOUISVILLE    | 93                         | 0                    | 0                       | -1     | 92                        | 88                           | 4                         | 19   | 4.55%                     | 25   | 82                   | 6                              | 92.68%                       | 2    | 46                        | 15                      |
| 3     | KY       | KYSW            | 6                          | 0                    | 0                       | 0      | 6                         | 6                            | 0                         | *    | 0.00%                     | *    | 6                    | 0                              | 100.00%                      | *    | *not eligible             | *not eligible           |
| 3     | KY       | KYWESTERN       | 9                          | 0                    | 0                       | 0      | 9                         | 9                            | 0                         | *    | 0.00%                     | *    | 8                    | 2                              | 66.67%                       | *    | *not eligible             | *not eligible           |
| 3     | KY       | KY Total        | 188                        | 1                    | 2                       | 0      | 187                       | 186                          | 5                         | 13   | 2.69%                     | 15   | 186                  | 28                             | 84.95%                       | 2    | 30                        | 12                      |
| 3     | MI       | MIDETROIT       | 349                        | 16                   | 6                       | -3     | 356                       | 344                          | 46                        | 1    | 13.37%                    | 2    | 379                  | 79                             | 79.16%                       | 11   | 14                        | 2                       |
| 3     | MI       | MINORTHERN      | 51                         | 0                    | 0                       | 0      | 51                        | 51                           | 0                         | 42   | 0.00%                     | 42   | 54                   | 9                              | 83.33%                       | 15   | 99                        | 36                      |
| 3     | MI       | MISOUTHWEST     | 34                         | 1                    | 0                       | 1      | 36                        | 36                           | 1                         | 27   | 2.78%                     | 31   | 38                   | 8                              | 78.95%                       | 32   | 90                        | 36                      |
| 3     | MI       | MISW            | 0                          | 0                    | 0                       | 0      | 0                         | 0                            | 0                         | *    | 0.00%                     | *    | 0                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 3     | MI       | MIWEST          | 140                        | 4                    | 2                       | 1      | 143                       | 126                          | 18                        | 3    | 14.29%                    | 3    | 123                  | 17                             | 86.18%                       | 6    | 12                        | 1                       |
| 3     | MI       | MI Total        | 574                        | 21                   | 8                       | -1     | 586                       | 557                          | 65                        | 2    | 11.67%                    | 1    | 594                  | 113                            | 80.98%                       | 6    | 9                         | 2                       |
| 3     | OH       | OHCINCINN       | 59                         | 4                    | 0                       | 0      | 63                        | 82                           | 12                        | 3    | 14.63%                    | 5    | 89                   | 44                             | 50.56%                       | 42   | 50                        | 17                      |
| 3     | OH       | OHCOLUMBUS      | 149                        | 4                    | 3                       | 1      | 151                       | 149                          | 8                         | 13   | 5.37%                     | 17   | 164                  | 28                             | 82.93%                       | 15   | 45                        | 15                      |
| 3     | OH       | OHNORTHEAST     | 156                        | 6                    | 1                       | -2     | 159                       | 148                          | 17                        | 4    | 11.49%                    | 5    | 139                  | 23                             | 83.45%                       | 13   | 22                        | 4                       |
| 3     | OH       | OHNORTHWEST     | 106                        | 2                    | 1                       | 0      | 107                       | 94                           | 20                        | 1    | 21.28%                    | 1    | 96                   | 18                             | 81.25%                       | 21   | 23                        | 5                       |
| 3     | OH       | OHSW            | 0                          | 0                    | 0                       | 0      | 0                         | 1                            | 0                         | *    | 0.00%                     | *    | 1                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 3     | OH       | OHWESTRESERVE   | 38                         | 0                    | 1                       | 0      | 37                        | 38                           | 1                         | 27   | 2.63%                     | 32   | 35                   | 3                              | 91.43%                       | 3    | 62                        | 24                      |
| 3     | OH       | OH Total        | 508                        | 16                   | 6                       | -1     | 517                       | 512                          | 58                        | 4    | 11.33%                    | 2    | 524                  | 116                            | 77.86%                       | 7    | 13                        | 4                       |
| 3     | WV       | WVSW            | 25                         | 2                    | 0                       | 0      | 27                        | 18                           | 9                         | *    | 50.00%                    | *    | 17                   | 0                              | 100.00%                      | *    | *not eligible             | *not eligible           |
| 3     | WV       | WV Total        | 25                         | 2                    | 0                       | 0      | 27                        | 18                           | 9                         | 1    | 50.00%                    | 1    | 17                   | 0                              | 100.00%                      | 1    | 3                         | 1                       |
| 3.5   | Region 3 | Total           | 2,046                      | 45                   | 24                      | -1     | 2,066                     | 2,019                        | 177                       | *    | 8.77%                     | *    | 2,133                | 392                            | -2205.88%                    | *    | *not eligible             | *not eligible           |
| 4     | IA       | IASW            | 185                        | 1                    | 3                       | 2      | 185                       | 184                          | 10                        | *    | 5.43%                     | *    | 184                  | 35                             | 98.36%                       | *    | *not eligible             | *not eligible           |
| 4     | IA       | IA Total        | 185                        | 1                    | 3                       | 2      | 185                       | 184                          | 10                        | 8    | 5.43%                     | 8    | 184                  | 35                             | 80.98%                       | 3    | 19                        | 5                       |
| 4     | MN       | MNSW            | 170                        | 5                    | 6                       | 2      | 171                       | 171                          | 10                        | *    | 5.85%                     | *    | 176                  | 48                             | 72.73%                       | *    | *not eligible             | *not eligible           |
| 4     | MN       | MN Total        | 170                        | 5                    | 6                       | 2      | 171                       | 171                          | 10                        | 8    | 5.85%                     | 6    | 176                  | 48                             | 72.73%                       | 15   | 29                        | 10                      |
| 4     | ND       | NDSW            | 2                          | 0                    | 0                       | 0      | 2                         | 4                            | 0                         | *    | 0.00%                     | *    | 4                    | 2                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 4     | ND       | ND Total        | 2                          | 0                    | 0                       | 0      | 2                         | 4                            | 0                         | *    | 0.00%                     | *    | 4                    | 2                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 4     | NE       | NELINCOLN       | 108                        | 1                    | 2                       | 0      | 107                       | 102                          | 8                         | 13   | 7.84%                     | 11   | 109                  | 18                             | 83.49%                       | 12   | 36                        | 11                      |
| 4     | NE       | NEOMAHA         | 176                        | 4                    | 4                       | -7     | 169                       | 174                          | 12                        | 10   | 6.90%                     | 7    | 168                  | 27                             | 83.93%                       | 1    | 18                        | 6                       |
| 4     | NE       | NESW            | 0                          | 0                    | 0                       | 0      | 0                         | 0                            | 0                         | *    | 0.00%                     | *    | 0                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 4     | NE       | NE Total        | 284                        | 5                    | 6                       | -7     | 276                       | 276                          | 20                        | 7    | 7.25%                     | 4    | 277                  | 45                             | 83.75%                       | 4    | 15                        | 3                       |
| 4     | SD       | SDSW            | 23                         | 1                    | 0                       | 0      | 24                        | 22                           | 3                         | *    | 13.64%                    | *    | 23                   | 5                              | 99.35%                       | *    | *not eligible             | *not eligible           |
| 4     | SD       | SD Total        | 23                         | 1                    | 0                       | 0      | 24                        | 22                           | 3                         | 4    | 13.64%                    | 2    | 23                   | 5                              | 78.26%                       | 7    | 13                        | 3                       |
| 4     | WI       | WISW            | 98                         | 2                    | 3                       | 2      | 99                        | 96                           | 9                         | *    | 9.38%                     | *    | 111                  | 34                             | 69.37%                       | *    | *not eligible             | *not eligible           |
| 4     | WI       | WI Total        | 98                         | 2                    | 3                       | 2      | 99                        | 96                           | 9                         | 2    | 9.38%                     | 5    | 111                  | 34                             | 69.37%                       | 12   | 19                        | 5                       |
| 4.5   | Region 4 | Total           | 762                        | 14                   | 18                      | -1     | 757                       | 753                          | 52                        | *    | 6.91%                     | *    | 775                  | 169                            | 78.19%                       | *    | *not eligible             | *not eligible           |

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|-------|----------|----------------|----------------------------|----------------------|-------------------------|--------|---------------------------|------------------------------|---------------------------|------|---------------------------|------|----------------------|--------------------------------|------------------------------|------|---------------------------|-------------------------|
| 5     | AL       | ALBIRMINGHAM   | 61                         | 1                    | 2                       | -2     | 58                        | 60                           | 3                         | 23   | 5.00%                     | 21   | 62                   | 18                             | 70.97%                       | 38   | 82                        | 29                      |
| 5     | AL       | ALGULFCOAST    | 4                          | 0                    | 0                       | 0      | 4                         | 4                            | 0                         | *    | 0.00%                     | *    | 2                    | 1                              | 50.00%                       | *    | *not eligible             | *not eligible           |
| 5     | AL       | ALMONTGOMERY   | 9                          | 0                    | 0                       | 0      | 9                         | 8                            | 2                         | *    | 25.00%                    | *    | 7                    | 3                              | 57.14%                       | *    | *not eligible             | *not eligible           |
| 5     | AL       | ALNORTH        | 23                         | 1                    | 0                       | 0      | 24                        | 21                           | 3                         | 8    | 14.29%                    | 5    | 14                   | 2                              | 85.71%                       | 12   | 25                        | 1                       |
| 5     | AL       | ALSHOALS       | 0                          | 0                    | 0                       | 0      | 0                         | 0                            | 0                         | *    | 0.00%                     | *    | 0                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 5     | AL       | ALSW           | 1                          | 0                    | 0                       | 0      | 1                         | 1                            | 0                         | *    | 0.00%                     | *    | 1                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 5     | AL       | AL Total       | 98                         | 2                    | 2                       | -2     | 96                        | 94                           | 8                         | 3    | 8.51%                     | 6    | 86                   | 24                             | 72.09%                       | 9    | 18                        | 4                       |
| 5     | FL       | FLBROWARD      | 70                         | 1                    | 2                       | -2     | 67                        | 71                           | 1                         | 34   | 1.41%                     | 36   | 70                   | 12                             | 82.86%                       | 16   | 86                        | 31                      |
| 5     | FL       | FLCAPITAL      | 37                         | 0                    | 0                       | -1     | 36                        | 37                           | 2                         | 12   | 5.41%                     | 23   | 35                   | 5                              | 85.71%                       | 12   | 47                        | 15                      |
| 5     | FL       | FLCENTRAL      | 146                        | 6                    | 3                       | 0      | 149                       | 145                          | 11                        | 8    | 7.59%                     | 13   | 145                  | 15                             | 89.66%                       | 2    | 23                        | 5                       |
| 5     | FL       | FLDADE         | 32                         | 2                    | 0                       | 0      | 34                        | 31                           | 5                         | 2    | 16.13%                    | 4    | 30                   | 10                             | 66.67%                       | 43   | 49                        | 16                      |
| 5     | FL       | FLGULFCOAST    | 53                         | 3                    | 0                       | -1     | 55                        | 50                           | 4                         | 19   | 8.00%                     | 12   | 49                   | 2                              | 95.92%                       | 1    | 32                        | 8                       |
| 5     | FL       | FLJACKSONVIL   | 66                         | 1                    | 1                       | -1     | 65                        | 67                           | 3                         | 23   | 4.48%                     | 27   | 64                   | 9                              | 85.94%                       | 9    | 59                        | 20                      |
| 5     | FL       | FLPALMCOAST    | 107                        | 2                    | 2                       | 2      | 109                       | 105                          | 8                         | 13   | 7.62%                     | 12   | 89                   | 17                             | 80.90%                       | 20   | 45                        | 15                      |
| 5     | FL       | FLSOUTHWEST    | 42                         | 1                    | 1                       | 1      | 43                        | 43                           | 3                         | 8    | 6.98%                     | 17   | 42                   | 10                             | 76.19%                       | 35   | 60                        | 21                      |
| 5     | FL       | FLSW           | 2                          | 0                    | 0                       | 0      | 2                         | 2                            | 0                         | *    | 0.00%                     | *    | 2                    | 0                              | 100.00%                      | *    | *not eligible             | *not eligible           |
| 5     | FL       | FLTAMPABAY     | 130                        | 1                    | 4                       | 3      | 130                       | 123                          | 12                        | 7    | 9.76%                     | 7    | 120                  | 26                             | 78.33%                       | 22   | 36                        | 11                      |
| 5     | FL       | FL Total       | 685                        | 17                   | 13                      | 1      | 690                       | 674                          | 49                        | 5    | 7.27%                     | 4    | 646                  | 106                            | 83.59%                       | 2    | 11                        | 3                       |
| 5     | GA       | GAATLANTA      | 233                        | 3                    | 1                       | 0      | 235                       | 229                          | 17                        | 6    | 7.42%                     | 6    | 225                  | 38                             | 83.11%                       | 4    | 16                        | 4                       |
| 5     | GA       | GACOASTAL      | 64                         | 0                    | 2                       | 0      | 62                        | 63                           | 3                         | 23   | 4.76%                     | 22   | 61                   | 10                             | 83.61%                       | 14   | 59                        | 20                      |
| 5     | GA       | GACRSIVERAREA  | 11                         | 0                    | 0                       | 0      | 11                        | 10                           | 1                         | *    | 10.00%                    | *    | 9                    | 0                              | 100.00%                      | *    | *not eligible             | *not eligible           |
| 5     | GA       | GAMIDDLE       | 26                         | 0                    | 0                       | 2      | 28                        | 24                           | 4                         | 5    | 16.67%                    | 3    | 26                   | 4                              | 84.62%                       | 20   | 28                        | 4                       |
| 5     | GA       | GANORTHEAST    | 28                         | 1                    | 1                       | -1     | 27                        | 26                           | 2                         | 12   | 7.69%                     | 15   | 31                   | 7                              | 77.42%                       | 33   | 60                        | 21                      |
| 5     | GA       | GANORTHWEST    | 23                         | 3                    | 0                       | 0      | 26                        | 23                           | 4                         | 6    | 17.39%                    | 2    | 25                   | 6                              | 76.00%                       | 36   | 44                        | 12                      |
| 5     | GA       | GASOATLANTA    | 34                         | 1                    | 0                       | -1     | 34                        | 32                           | 3                         | 8    | 9.38%                     | 11   | 32                   | 6                              | 81.25%                       | 26   | 45                        | 13                      |
| 5     | GA       | GASOUTH        | 30                         | 0                    | 0                       | 0      | 30                        | 30                           | 1                         | 27   | 3.33%                     | 28   | 32                   | 4                              | 87.50%                       | 6    | 61                        | 23                      |
| 5     | GA       | GASW           | 0                          | 0                    | 0                       | 0      | 0                         | 0                            | 0                         | *    | 0.00%                     | *    | 0                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 5     | GA       | GA Total       | 449                        | 8                    | 4                       | 0      | 453                       | 437                          | 35                        | 1    | 8.01%                     | 3    | 441                  | 75                             | 82.99%                       | 5    | 9                         | 2                       |
| 5     | MS       | MSJACKSON      | 97                         | 0                    | 3                       | 2      | 96                        | 99                           | 1                         | 34   | 1.01%                     | 41   | 93                   | 15                             | 83.87%                       | 13   | 88                        | 33                      |
| 5     | MS       | MSNORTHEAST    | 12                         | 1                    | 1                       | 0      | 12                        | 10                           | 4                         | *    | 40.00%                    | *    | 12                   | 4                              | 66.67%                       | *    | *not eligible             | *not eligible           |
| 5     | MS       | MSSOUTH        | 16                         | 0                    | 0                       | 0      | 16                        | 17                           | 0                         | 38   | 0.00%                     | 38   | 17                   | 4                              | 76.47%                       | 34   | 110                       | 44                      |
| 5     | MS       | MSSW           | 0                          | 0                    | 0                       | 0      | 0                         | 0                            | 0                         | *    | 0.00%                     | *    | 1                    | 1                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 5     | MS       | MS Total       | 125                        | 1                    | 4                       | 2      | 124                       | 126                          | 5                         | 13   | 3.97%                     | 13   | 123                  | 24                             | 80.49%                       | 5    | 31                        | 13                      |
| 5     | NC       | NCCCHARLOTTE   | 79                         | 1                    | 1                       | 0      | 79                        | 75                           | 6                         | 10   | 8.00%                     | 12   | 67                   | 12                             | 82.09%                       | 17   | 39                        | 10                      |
| 5     | NC       | NCCOASTAL      | 53                         | 0                    | 1                       | 0      | 52                        | 48                           | 4                         | 6    | 8.33%                     | 12   | 45                   | 8                              | 82.22%                       | 25   | 43                        | 11                      |
| 5     | NC       | NCPIEDMONT     | 24                         | 2                    | 0                       | 0      | 26                        | 25                           | 2                         | 12   | 8.00%                     | 13   | 20                   | 4                              | 80.00%                       | 30   | 55                        | 18                      |
| 5     | NC       | NCSW           | 0                          | 0                    | 0                       | 0      | 0                         | 0                            | 0                         | *    | 0.00%                     | *    | 0                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 5     | NC       | NCTRIAD        | 102                        | 1                    | 2                       | 0      | 101                       | 105                          | 2                         | 27   | 1.90%                     | 27   | 105                  | 16                             | 84.76%                       | 10   | 64                        | 25                      |
| 5     | NC       | NCTRIANGLE     | 70                         | 2                    | 0                       | -2     | 70                        | 72                           | 3                         | 23   | 4.17%                     | 28   | 72                   | 18                             | 75.00%                       | 36   | 87                        | 32                      |
| 5     | NC       | NCWESTERN      | 54                         | 6                    | 0                       | 0      | 60                        | 51                           | 9                         | 5    | 17.65%                    | 3    | 42                   | 6                              | 85.71%                       | 10   | 18                        | 3                       |
| 5     | NC       | NC Total       | 382                        | 12                   | 4                       | -2     | 388                       | 376                          | 26                        | 2    | 6.91%                     | 5    | 351                  | 64                             | 81.77%                       | 8    | 15                        | 3                       |
| 5     | SC       | SCCOLUMBIA     | 124                        | 5                    | 0                       | 0      | 129                       | 125                          | 11                        | 8    | 8.80%                     | 8    | 121                  | 16                             | 86.78%                       | 5    | 21                        | 3                       |
| 5     | SC       | SCGRANDSTRAND  | 25                         | 0                    | 0                       | 0      | 25                        | 26                           | 0                         | 38   | 0.00%                     | 38   | 23                   | 1                              | 95.65%                       | 1    | 77                        | 31                      |
| 5     | SC       | SCLOWCOUNTRY   | 43                         | 2                    | 0                       | 0      | 45                        | 45                           | 2                         | 12   | 4.44%                     | 27   | 53                   | 10                             | 81.13%                       | 27   | 66                        | 26                      |
| 5     | SC       | SCPIEDMONT     | 75                         | 1                    | 1                       | 1      | 76                        | 73                           | 4                         | 19   | 5.48%                     | 19   | 74                   | 10                             | 86.49%                       | 7    | 45                        | 14                      |
| 5     | SC       | SCSW           | 0                          | 0                    | 0                       | 0      | 0                         | 0                            | 0                         | *    | 0.00%                     | *    | 0                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 5     | SC       | SC Total       | 267                        | 8                    | 1                       | 1      | 275                       | 269                          | 17                        | 8    | 6.32%                     | 7    | 271                  | 37                             | 86.35%                       | 1    | 16                        | 5                       |
| 5     | TN       | TNCHATTANOOGA  | 18                         | 0                    | 0                       | 0      | 18                        | 16                           | 2                         | 12   | 12.50%                    | 7    | 15                   | 2                              | 86.67%                       | 8    | 27                        | 3                       |
| 5     | TN       | TNKNOWVILLE    | 38                         | 0                    | 3                       | 1      | 36                        | 38                           | 1                         | 27   | 2.63%                     | 32   | 41                   | 11                             | 73.17%                       | 40   | 99                        | 41                      |
| 5     | TN       | TNMIDDLE       | 71                         | 1                    | 1                       | -1     | 70                        | 68                           | 5                         | 13   | 7.35%                     | 14   | 76                   | 18                             | 76.32%                       | 33   | 60                        | 22                      |
| 5     | TN       | TNMIDSOUTH     | 41                         | 0                    | 3                       | -1     | 37                        | 43                           | 0                         | 38   | 0.00%                     | 38   | 43                   | 7                              | 83.72%                       | 22   | 98                        | 40                      |
| 5     | TN       | TNSW           | 3                          | 0                    | 0                       | 0      | 3                         | 3                            | 0                         | *    | 0.00%                     | *    | 3                    | 0                              | 100.00%                      | *    | *not eligible             | *not eligible           |
| 5     | TN       | TNWEST         | 3                          | 0                    | 0                       | 0      | 3                         | 3                            | 0                         | *    | 0.00%                     | *    | 3                    | 0                              | 85.71%                       | *    | *not eligible             | *not eligible           |
| 5     | TN       | TN Total       | 174                        | 1                    | 7                       | -1     | 167                       | 171                          | 8                         | 10   | 4.68%                     | 11   | 181                  | 38                             | 79.01%                       | 8    | 29                        | 10                      |
| 5.5   | Region 5 | Region 5 Total | 2,180                      | 49                   | 35                      | -1     | 2,193                     | 2,147                        | 148                       | *    | 6.89%                     | *    | 2,099                | 368                            | 82.47%                       | *    | *not eligible             | *not eligible           |
| 6     | AR       | ARSW           | 54                         | 0                    | 1                       | -1     | 52                        | 53                           | 2                         | 24   | 3.77%                     | 24   | 61                   | 13                             | 78.69%                       | *    | *not eligible             | *not eligible           |
| 6     | AR       | AR Total       | 54                         | 0                    | 1                       | -1     | 52                        | 53                           | 2                         | 6    | 3.77%                     | 7    | 61                   | 13                             | 78.69%                       | 6    | 19                        | 5                       |
| 6     | KS       | KSKANSASCITY   | 84                         | 0                    | 0                       | -1     | 83                        | 80                           | 7                         | 7    | 8.75%                     | 11   | 77                   | 16                             | 79.22%                       | 25   | 43                        | 12                      |
| 6     | KS       | KSSW           | 0                          | 0                    | 0                       | 0      | 0                         | 0                            | 0                         | *    | 0.00%                     | *    | 0                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 6     | KS       | KSWICHITA      | 38                         | 3                    | 0                       | -3     | 38                        | 36                           | 5                         | 2    | 13.89%                    | 6    | 29                   | 6                              | 79.31%                       | 31   | 39                        | 8                       |
| 6     | KS       | KS Total       | 122                        | 3                    | 0                       | -4     | 121                       | 116                          | 12                        | 5    | 10.34%                    | 2    | 106                  | 22                             | 79.25%                       | 6    | 13                        | 1                       |
| 6     | LA       | LAACADIANA     | 47                         | 1                    | 1                       | 1      | 48                        | 47                           | 3                         | 8    | 6.38%                     | 19   | 53                   | 14                             | 73.58%                       | 38   | 65                        | 25                      |
| 6     | LA       | LABATONROUGE   | 54                         | 3                    | 0                       | -1     | 56                        | 52                           | 5                         | 13   | 9.62%                     | 9    | 51                   | 7                              | 86.27%                       | 8    | 30                        | 6                       |
| 6     | LA       | LANEWORLEANS   | 86                         | 0                    | 0                       | -2     | 84                        | 90                           | 6                         | 10   | 6.67%                     | 16   | 111                  | 39                             | 64.86%                       | 41   | 67                        | 24                      |
| 6     | LA       | LAREDRIER      | 30                         | 1                    | 0                       | 0      | 31                        | 31                           | 2                         | 12   | 6.45%                     | 18   | 34                   | 3                              | 91.18%                       | 4    | 34                        | 7                       |
| 6     | LA       | LASW           | 1                          | 0                    | 0                       | 0      | 1                         | 1                            | 0                         | *    | 0.00%                     | *    | 1                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 6     | LA       | LA Total       | 218                        | 5                    | 1                       | -2     | 220                       | 221                          | 16                        | 3    | 7.24%                     | 4    | 250                  | 63                             | 74.80%                       | 14   | 21                        | 6                       |
| 6     | MO       | MOCENTRAL      | 54                         | 0                    | 1                       | 0      | 53                        | 53                           | 2                         | 31   | 3.77%                     | 29   | 26                   | 9                              | 65.38%                       | 40   | 100                       | 38                      |
| 6     | MO       | MOSPRINGFIELD  | 42                         | 0                    | 0                       | -1     | 41                        | 41                           | 1                         | 27   | 2.44%                     | 35   | 37                   | 7                              | 81.08%                       | 28   | 90                        | 36                      |
| 6     | MO       | MOSTLOUIS      | 111                        | 1                    | 2                       | -1     | 109                       | 113                          | 5                         | 21   | 4.42%                     | 21   | 106                  | 20                             | 81.13%                       | 19   | 61                        | 22                      |
| 6     | MO       | MOSW           | 2                          | 0                    | 0                       | 0      | 2                         | 2                            | 0                         | *    | 0.00%                     | *    | 1                    | 0                              | 100.00%                      | *    | *not eligible             | *not eligible           |
| 6     | MO       | MO Total       | 209                        | 1                    | 3                       | -2     | 205                       | 209                          | 8                         | 10   | 3.83%                     | 14   | 170                  | 36                             | 78.82%                       | 9    | 33                        | 15                      |
| 6     | OK       | OKCITY         | 112                        | 5                    | 2                       | 0      | 115                       | 112                          | 8                         | 13   | 7.14%                     | 14   | 112                  | 16                             | 85.71%                       | 8    | 35                        | 10                      |
| 6     | OK       | OKSW           | 0                          | 0                    | 0                       | 0      | 0                         | 0                            | 0                         | *    | 0.00%                     | *    | 0                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 6     | OK       | OKTULSA        | 122                        | 1                    | 1                       | 1      | 123                       | 122                          | 4                         | 23   | 3.28%                     | 24   | 118                  | 15                             | 87.29%                       | 4    | 51                        | 19                      |
| 6     | OK       | OK Total       | 234                        | 6                    | 3                       | 1      | 238                       | 234                          | 12                        | 5    | 5.13%                     | 9    | 230                  | 31                             | 86.52%                       | 1    | 15                        | 3                       |
| 6     | TX       | TXAUSTIN       | 167                        | 9                    | 5                       | -1     | 170                       | 163                          | 19                        | 5    | 11.66%                    | 3    | 155                  | 33                             | 78.71%                       | 12   | 20                        | 8                       |
| 6     | TX       | TXCOASTLBN     | 64                         | 1                    | 0                       | -2     | 63                        | 59                           | 7                         | 7    | 11.86%                    | 8    | 60                   | 6                              | 90.00%                       | 4    | 19                        | 4                       |
| 6     | TX       | TXDALLAS       | 332                        | 3                    | 5                       | -1     | 329                       | 301                          | 41                        | 2    | 13.62%                    | 1    | 295                  | 57                             | 80.68%                       | 7    | 10                        | 1                       |
| 6     | TX       | TXEAST         | 67                         | 1                    | 1                       | -1     | 66                        | 65                           | 3                         | 23   | 4.62%                     | 24   | 64                   | 8                              | 87.50%                       | 6    | 53                        | 18                      |
| 6     | TX       | TXFORTWORTH    | 119                        | 2                    | 1                       | -2     | 118                       | 113                          | 14                        | 6    | 12.39%                    | 4    | 117                  | 21                             | 82.05%                       | 18   | 28                        | 7                       |
| 6     | TX       | TXHOUSTON      | 237                        | 2                    | 3                       | -6     | 230                       | 230                          | 14                        | 7    | 6.09%                     | 9    | 233                  | 39                             | 83.26%                       | 3    | 19                        | 7                       |
| 6     | TX       | TXLONESTAR     | 91                         | 0                    | 0                       | 0      | 90                        | 92                           | 1                         | 34   | 1.09%                     | 40   | 78                   | 19                             | 75.64%                       | 34   | 108                       | 41                      |
| 6     | TX       | TXSANANGELO    | 0                          | 1                    | 0                       | 0      | 1                         | 0                            | 1                         | *    | 0.00%                     | *    | 0                    | 3                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 6     | TX       | TXSANANTONIO   | 161                        | 6                    | 4                       | -2     | 161                       | 147                          | 25                        | 1    | 17.01%                    | 1    | 151                  | 33                             | 78.15%                       | 23   | 25                        | 6                       |

| Order | State          | Chapters | MONTH<br>START<br>7/1/2022 | NEW<br>THIS<br>MONTH | LAPSED<br>THIS<br>MONTH | ADJUST | MONTH<br>END<br>7/31/2022 | Contest<br>Start<br>5/1/2022 | CONTEST<br>NEW<br>MEMBERS | Rank | CONTEST<br>GROWTH<br>RATE | Rank | # Mbrs<br>1 year ago | LAPSED<br>In Last<br>12 Months | CONTEST<br>RETENTION<br>RATE | Rank | GAIN<br>CONTEST<br>POINTS | GAIN<br>CONTEST<br>RANK |
|-------|----------------|----------|----------------------------|----------------------|-------------------------|--------|---------------------------|------------------------------|---------------------------|------|---------------------------|------|----------------------|--------------------------------|------------------------------|------|---------------------------|-------------------------|
| 6     | TX             | TXSOUTH  | 75                         | 0                    | 1                       | 1      | 75                        | 63                           | 13                        | 2    | 20.63%                    | 2    | 55                   | 8                              | 85.45%                       | 11   | 15                        | 2                       |
| 6     | TX             | TXSW     | 0                          | 0                    | 0                       | 1      | 1                         | 0                            | 0                         | *    | 0.00%                     | *    | 0                    | 0                              | #DIV/0!                      | *    | *not eligible             | *not eligible           |
| 6     | TX             | TXTEXOMA | 21                         | 1                    | 0                       | 0      | 22                        | 20                           | 2                         | 12   | 10.00%                    | 9    | 21                   | 3                              | 85.71%                       | 12   | 33                        | 5                       |
| 6     | TX Total       |          | 1,334                      | 26                   | 21                      | -13    | 1,326                     | 1,253                        | 140                       | 1    | 11.17%                    | 3    | 1,263                | 230                            | 81.79%                       | 4    | 8                         | 1                       |
| 6.5   | Region 6 Total |          | 2,171                      | 41                   | 29                      | -21    | 2,162                     | 2,086                        | 190                       | *    | 9.11%                     | *    | 2,080                | 395                            | 81.01%                       | *    | *not eligible             | *not eligible           |

| Order | State                 | Chapters      | MONTH<br>START<br>7/1/2022 | NEW<br>THIS<br>MONTH | LAPSED<br>THIS<br>MONTH | ADJUST    | MONTH<br>END<br>7/31/2022 | Contest<br>Start<br>5/1/2022 | CONTEST<br>NEW<br>MEMBERS | Rank      | CONTEST<br>GROWTH<br>RATE | Rank      | # Mbrs<br>1 year ago | LAPSED<br>In Last<br>12 Months | CONTEST<br>RETENTION<br>RATE | Rank      | GAIN<br>CONTEST<br>POINTS | GAIN<br>CONTEST<br>RANK |
|-------|-----------------------|---------------|----------------------------|----------------------|-------------------------|-----------|---------------------------|------------------------------|---------------------------|-----------|---------------------------|-----------|----------------------|--------------------------------|------------------------------|-----------|---------------------------|-------------------------|
| 7     | AZ                    | AZPHOENIX     | 205                        | 4                    | 2                       | -2        | 205                       | 192                          | 22                        | 4         | 11.46%                    | 4         | 188                  | 48                             | 74.47%                       | 14        | 22                        | 9                       |
| 7     | AZ                    | AZSOUTHERN    | 58                         | 3                    | 0                       | 0         | 61                        | 54                           | 9                         | 5         | 16.67%                    | 4         | 59                   | 7                              | 88.14%                       | 5         | 14                        | 1                       |
| 7     | AZ                    | AZSW          | 0                          | 0                    | 0                       | 0         | 0                         | 0                            | 0                         | *         | 0.00%                     | *         | 0                    | 0                              | 0.00%                        | *         | *not eligible             | *not eligible           |
| 7     | <b>AZ Total</b>       |               | <b>263</b>                 | <b>7</b>             | <b>2</b>                | <b>-2</b> | <b>266</b>                | <b>246</b>                   | <b>31</b>                 | <b>1</b>  | <b>12.60%</b>             | <b>1</b>  | <b>247</b>           | <b>55</b>                      | <b>77.73%</b>                | <b>11</b> | <b>13</b>                 | <b>1</b>                |
| 7     | CO                    | CODENVER      | 141                        | 4                    | 1                       | 15        | 159                       | 136                          | 15                        | 5         | 11.03%                    | 6         | 128                  | 18                             | 85.94%                       | 7         | 18                        | 2                       |
| 7     | CO                    | COFRONT RANGE | 31                         | 0                    | 1                       | -1        | 29                        | 31                           | 1                         | 27        | 3.23%                     | 30        | 28                   | 4                              | 85.71%                       | 12        | 69                        | 28                      |
| 7     | CO                    | CONORTHERN    | 40                         | 0                    | 0                       | 5         | 45                        | 41                           | 2                         | 12        | 4.88%                     | 26        | 44                   | 12                             | 72.73%                       | 41        | 79                        | 33                      |
| 7     | CO                    | COSOUTHERN    | 56                         | 1                    | 1                       | 1         | 57                        | 51                           | 7                         | 7         | 13.73%                    | 6         | 55                   | 10                             | 81.82%                       | 18        | 31                        | 7                       |
| 7     | CO                    | COSW          | 1                          | 0                    | 0                       | 0         | 1                         | 1                            | 0                         | *         | 0.00%                     | *         | 2                    | 1                              | 0.00%                        | *         | *not eligible             | *not eligible           |
| 7     | <b>CO Total</b>       |               | <b>292</b>                 | <b>5</b>             | <b>3</b>                | <b>-3</b> | <b>291</b>                | <b>282</b>                   | <b>25</b>                 | <b>3</b>  | <b>8.87%</b>              | <b>1</b>  | <b>282</b>           | <b>45</b>                      | <b>84.04%</b>                | <b>3</b>  | <b>7</b>                  | <b>1</b>                |
| 7     | ID                    | IDEASTERN     | 33                         | 1                    | 0                       | 0         | 34                        | 32                           | 2                         | 12        | 6.25%                     | 20        | 36                   | 9                              | 75.00%                       | 37        | 69                        | 28                      |
| 7     | ID                    | IDNORTH       | 45                         | 0                    | 1                       | 0         | 44                        | 46                           | 1                         | 27        | 2.17%                     | 37        | 37                   | 7                              | 81.08%                       | 28        | 92                        | 38                      |
| 7     | ID                    | IDSOUTHERN    | 37                         | 0                    | 0                       | 0         | 37                        | 38                           | 0                         | 38        | 0.00%                     | 38        | 36                   | 2                              | 94.44%                       | 2         | 78                        | 32                      |
| 7     | ID                    | IDSW          | 0                          | 0                    | 0                       | 0         | 0                         | 0                            | 0                         | *         | 0.00%                     | *         | 0                    | 0                              | 0.00%                        | *         | *not eligible             | *not eligible           |
| 7     | ID                    | IDTREASURE    | 140                        | 2                    | 3                       | 1         | 140                       | 139                          | 7                         | 17        | 5.04%                     | 19        | 143                  | 25                             | 82.52%                       | 16        | 52                        | 20                      |
| 7     | <b>ID Total</b>       |               | <b>255</b>                 | <b>3</b>             | <b>4</b>                | <b>1</b>  | <b>255</b>                | <b>255</b>                   | <b>10</b>                 | <b>11</b> | <b>3.92%</b>              | <b>11</b> | <b>252</b>           | <b>43</b>                      | <b>82.94%</b>                | <b>6</b>  | <b>28</b>                 | <b>11</b>               |
| 7     | MT                    | MTSW          | 24                         | 0                    | 0                       | 0         | 24                        | 23                           | 3                         | *         | 13.04%                    | *         | 25                   | 9                              | 64.00%                       | *         | *not eligible             | *not eligible           |
| 7     | <b>MT Total</b>       |               | <b>24</b>                  | <b>0</b>             | <b>0</b>                | <b>0</b>  | <b>24</b>                 | <b>23</b>                    | <b>3</b>                  | <b>4</b>  | <b>13.04%</b>             | <b>3</b>  | <b>25</b>            | <b>9</b>                       | <b>64.00%</b>                | <b>13</b> | <b>20</b>                 | <b>8</b>                |
| 7     | NM                    | NMNORTHERN    | 17                         | 0                    | 0                       | -1        | 16                        | 16                           | 1                         | 27        | 6.25%                     | 20        | 14                   | 2                              | 85.71%                       | 12        | 59                        | 20                      |
| 7     | NM                    | NMRIORGANDE   | 45                         | 0                    | 1                       | 0         | 44                        | 44                           | 0                         | 38        | 0.00%                     | 38        | 46                   | 7                              | 84.78%                       | 19        | 95                        | 39                      |
| 7     | NM                    | NMSW          | 1                          | 0                    | 0                       | 0         | 1                         | 1                            | 0                         | *         | 0.00%                     | *         | 1                    | 0                              | 100.00%                      | *         | *not eligible             | *not eligible           |
| 7     | <b>NM Total</b>       |               | <b>63</b>                  | <b>0</b>             | <b>1</b>                | <b>-1</b> | <b>61</b>                 | <b>61</b>                    | <b>1</b>                  | <b>8</b>  | <b>1.64%</b>              | <b>9</b>  | <b>61</b>            | <b>9</b>                       | <b>85.25%</b>                | <b>4</b>  | <b>21</b>                 | <b>9</b>                |
| 7     | UT                    | UTNORTHERN    | 37                         | 0                    | 1                       | 0         | 36                        | 37                           | 2                         | 12        | 5.41%                     | 23        | 37                   | 5                              | 86.49%                       | 10        | 45                        | 13                      |
| 7     | UT                    | UTSALT LAKE   | 194                        | 1                    | 3                       | 0         | 192                       | 192                          | 13                        | 9         | 6.77%                     | 8         | 205                  | 51                             | 75.12%                       | 13        | 30                        | 10                      |
| 7     | UT                    | UTSW          | 1                          | 0                    | 0                       | 0         | 1                         | 1                            | 0                         | *         | 0.00%                     | *         | 1                    | 0                              | 0.00%                        | *         | *not eligible             | *not eligible           |
| 7     | <b>UT Total</b>       |               | <b>232</b>                 | <b>1</b>             | <b>4</b>                | <b>0</b>  | <b>229</b>                | <b>230</b>                   | <b>15</b>                 | <b>4</b>  | <b>6.52%</b>              | <b>5</b>  | <b>243</b>           | <b>56</b>                      | <b>76.95%</b>                | <b>12</b> | <b>21</b>                 | <b>6</b>                |
| 7     | WY                    | WYSW          | 20                         | 0                    | 1                       | -1        | 18                        | 19                           | 2                         | *         | 10.53%                    | *         | 19                   | 2                              | 89.47%                       | *         | *not eligible             | *not eligible           |
| 7     | <b>WY Total</b>       |               | <b>20</b>                  | <b>0</b>             | <b>1</b>                | <b>-1</b> | <b>18</b>                 | <b>19</b>                    | <b>2</b>                  | <b>6</b>  | <b>10.53%</b>             | <b>4</b>  | <b>19</b>            | <b>2</b>                       | <b>89.47%</b>                | <b>2</b>  | <b>12</b>                 | <b>2</b>                |
| 7.5   | <b>Region 7 Total</b> |               | <b>1,149</b>               | <b>16</b>            | <b>15</b>               | <b>-6</b> | <b>1,144</b>              | <b>1,116</b>                 | <b>87</b>                 | <b>*</b>  | <b>7.80%</b>              | <b>*</b>  | <b>1,129</b>         | <b>219</b>                     | <b>80.60%</b>                | <b>*</b>  | <b>*not eligible</b>      | <b>*not eligible</b>    |

| Order | State    | Chapters       | MONTH<br>START<br>7/1/2022 | NEW<br>THIS<br>MONTH | LAPSED<br>THIS<br>MONTH | ADJUST | MONTH<br>END<br>7/31/2022 | Contest<br>Start<br>5/1/2022 | CONTEST<br>NEW<br>MEMBERS | Rank | CONTEST<br>GROWTH<br>RATE | Rank | # Mbrs<br>1 year ago | LAPSED<br>In Last<br>12 Months | CONTEST<br>RETENTION<br>RATE | Rank | GAIN<br>CONTEST<br>POINTS | GAIN<br>CONTEST<br>RANK |
|-------|----------|----------------|----------------------------|----------------------|-------------------------|--------|---------------------------|------------------------------|---------------------------|------|---------------------------|------|----------------------|--------------------------------|------------------------------|------|---------------------------|-------------------------|
| 8     | AK       | AKSW           | 46                         | 0                    | 1                       | 0      | 45                        | 46                           | 0                         | *    | 0.00%                     | *    | 50                   | 14                             | 72.00%                       | *    | *not eligible             | *not eligible           |
| 8     | AK       | AK Total       | 46                         | 0                    | 1                       | 0      | 45                        | 46                           | 0                         | 10   | 0.00%                     | 10   | 50                   | 14                             | 72.00%                       | 11   | 31                        | 13                      |
| 8     | CA       | CACENTRAL      | 86                         | 0                    | 4                       | -1     | 81                        | 86                           | 3                         | 23   | 3.49%                     | 31   | 95                   | 22                             | 76.84%                       | 30   | 84                        | 30                      |
| 8     | CA       | CADESERTCITIES | 37                         | 1                    | 1                       | 1      | 38                        | 35                           | 2                         | 12   | 5.71%                     | 22   | 39                   | 5                              | 87.18%                       | 7    | 41                        | 9                       |
| 8     | CA       | CAGOLDENGATE   | 132                        | 1                    | 3                       | -1     | 129                       | 132                          | 3                         | 25   | 2.27%                     | 26   | 136                  | 22                             | 83.82%                       | 11   | 62                        | 23                      |
| 8     | CA       | CAINLAND       | 118                        | 0                    | 2                       | 2      | 118                       | 122                          | 3                         | 25   | 2.46%                     | 25   | 130                  | 23                             | 82.31%                       | 17   | 67                        | 26                      |
| 8     | CA       | CALOSANGELES   | 298                        | 3                    | 6                       | 2      | 297                       | 310                          | 9                         | 12   | 2.90%                     | 13   | 327                  | 66                             | 79.82%                       | 9    | 34                        | 13                      |
| 8     | CA       | CANORTHCOAST   | 41                         | 0                    | 0                       | 0      | 41                        | 40                           | 1                         | 27   | 2.50%                     | 34   | 43                   | 6                              | 86.05%                       | 11   | 72                        | 30                      |
| 8     | CA       | CANORTHVALLEY  | 29                         | 0                    | 0                       | 0      | 29                        | 27                           | 2                         | 12   | 7.41%                     | 16   | 32                   | 5                              | 84.38%                       | 21   | 49                        | 16                      |
| 8     | CA       | CAORANGE       | 262                        | 2                    | 9                       | 1      | 256                       | 265                          | 8                         | 13   | 3.02%                     | 12   | 280                  | 56                             | 80.00%                       | 8    | 33                        | 12                      |
| 8     | CA       | CASACRAMENTO   | 130                        | 4                    | 4                       | 0      | 130                       | 134                          | 7                         | 17   | 5.22%                     | 18   | 145                  | 37                             | 74.48%                       | 27   | 62                        | 23                      |
| 8     | CA       | CASANDIEGO     | 184                        | 2                    | 3                       | -1     | 182                       | 181                          | 14                        | 7    | 7.73%                     | 5    | 187                  | 33                             | 82.35%                       | 5    | 17                        | 5                       |
| 8     | CA       | CASANTABARBA   | 31                         | 0                    | 1                       | 0      | 30                        | 31                           | 0                         | 38   | 0.00%                     | 38   | 36                   | 6                              | 83.33%                       | 23   | 99                        | 41                      |
| 8     | CA       | CASILICON      | 135                        | 2                    | 1                       | -1     | 135                       | 136                          | 6                         | 20   | 4.41%                     | 22   | 147                  | 18                             | 87.76%                       | 3    | 45                        | 15                      |
| 8     | CA       | CASW           | 1                          | 0                    | 0                       | 0      | 1                         | 1                            | 0                         | *    | 0.00%                     | *    | 2                    | 1                              | 50.00%                       | *    | *not eligible             | *not eligible           |
| 8     | CA       | CAVENTURA      | 76                         | 1                    | 1                       | 0      | 76                        | 78                           | 1                         | 34   | 1.28%                     | 38   | 68                   | 6                              | 91.18%                       | 3    | 75                        | 26                      |
| 8     | CA       | CA Total       | 1,560                      | 16                   | 35                      | 2      | 1,543                     | 1,578                        | 59                        | 3    | 3.74%                     | 7    | 1,667                | 306                            | 81.64%                       | 5    | 15                        | 7                       |
| 8     | HI       | HISW           | 43                         | 0                    | 1                       | 1      | 43                        | 44                           | 0                         | *    | 0.00%                     | *    | 45                   | 8                              | 82.22%                       | *    | *not eligible             | *not eligible           |
| 8     | HI       | HI Total       | 43                         | 0                    | 1                       | 1      | 43                        | 44                           | 0                         | 10   | 0.00%                     | 10   | 45                   | 8                              | 82.22%                       | 5    | 25                        | 10                      |
| 8     | NV       | NVCLARK        | 122                        | 2                    | 2                       | 1      | 123                       | 120                          | 7                         | 17   | 5.83%                     | 16   | 114                  | 23                             | 79.82%                       | 21   | 54                        | 21                      |
| 8     | NV       | NVNORTHERN     | 84                         | 2                    | 13                      | 8      | 81                        | 94                           | 5                         | 13   | 5.32%                     | 20   | 78                   | 19                             | 75.64%                       | 34   | 67                        | 24                      |
| 8     | NV       | NV Total       | 206                        | 4                    | 15                      | 9      | 204                       | 214                          | 12                        | 5    | 5.61%                     | 7    | 192                  | 42                             | 78.13%                       | 10   | 22                        | 8                       |
| 8     | OR       | ORSW           | 255                        | 2                    | 6                       | 0      | 251                       | 251                          | 15                        | *    | 0.00%                     | *    | 255                  | 55                             | 0.00%                        | *    | *not eligible             | *not eligible           |
| 8     | OR       | OR Total       | 255                        | 2                    | 6                       | 0      | 251                       | 251                          | 15                        | 10   | 5.98%                     | 8    | 255                  | 55                             | 78.43%                       | 9    | 27                        | 10                      |
| 8     | WA       | WANORTHWEST    | 111                        | 3                    | 1                       | 0      | 113                       | 115                          | 4                         | 23   | 3.48%                     | 23   | 133                  | 33                             | 75.19%                       | 26   | 72                        | 27                      |
| 8     | WA       | WASOUTHSOUND   | 49                         | 0                    | 0                       | 0      | 49                        | 52                           | 1                         | 34   | 1.92%                     | 34   | 47                   | 11                             | 76.60%                       | 31   | 99                        | 36                      |
| 8     | WA       | WASPOKANE      | 63                         | 0                    | 2                       | 1      | 62                        | 63                           | 1                         | 34   | 1.59%                     | 35   | 64                   | 14                             | 78.13%                       | 26   | 95                        | 35                      |
| 8     | WA       | WASW           | 0                          | 0                    | 0                       | 0      | 0                         | 0                            | 0                         | *    | 0.00%                     | *    | 1                    | 0                              | 0.00%                        | *    | *not eligible             | *not eligible           |
| 8     | WA       | WATRICOUNTY    | 27                         | 0                    | 2                       | 0      | 25                        | 25                           | 2                         | 12   | 8.00%                     | 13   | 33                   | 10                             | 69.70%                       | 42   | 67                        | 27                      |
| 8     | WA       | WA Total       | 250                        | 3                    | 5                       | 1      | 249                       | 255                          | 8                         | 12   | 3.14%                     | 12   | 278                  | 68                             | 75.54%                       | 12   | 36                        | 12                      |
| 8.5   | Region 8 | Total          | 2,360                      | 25                   | 63                      | 13     | 2,335                     | 2,388                        | 94                        | *    | 3.94%                     | *    | 2,487                | 493                            | 80.18%                       | *    | *not eligible             | *not eligible           |

| Order | State                  | Chapters      | MONTH<br>START<br>7/1/2022 | NEW<br>THIS<br>MONTH | LAPSED<br>THIS<br>MONTH | ADJUST | MONTH<br>END<br>7/31/2022 | Contest<br>Start<br>5/1/2022 | CONTEST<br>NEW<br>MEMBERS | Rank | CONTEST<br>GROWTH<br>RATE | Rank | # Mbrs<br>1 year ago | LAPSED<br>In Last<br>12 Months | CONTEST<br>RETENTION<br>RATE | Rank | GAIN<br>CONTEST<br>POINTS | GAIN<br>CONTEST<br>RANK |
|-------|------------------------|---------------|----------------------------|----------------------|-------------------------|--------|---------------------------|------------------------------|---------------------------|------|---------------------------|------|----------------------|--------------------------------|------------------------------|------|---------------------------|-------------------------|
| 9     | Grand Total            |               | 13,376                     | 219                  | 238                     | -8     | 13,349                    | 13,178                       | 886                       | *    | 6.72%                     | *    | 13,277               | 2,536                          | 80.90%                       | *    | *not eligible             | *not eligible           |
| 10.3  | IN                     | INTERNATIONAL | 2                          | 0                    | 0                       | 0      | 2                         | 1                            | 0                         | *    | 0.00%                     | *    | 2                    | 1                              | 50.00%                       | *    | *not eligible             | *not eligible           |
| 10.4  | IN Total               |               | 2                          | 0                    | 0                       | 0      | 2                         | 1                            | 0                         | *    | 0.00%                     | *    | 2                    | 1                              | 50.00%                       | *    | *not eligible             | *not eligible           |
| 10.5  | NA                     | NAHUCH        | 255                        | 0                    | 8                       | 1      | 248                       | 257                          | 0                         | *    | 0.00%                     | *    | 171                  | 12                             | 92.98%                       | *    | *not eligible             | *not eligible           |
| 10.6  | NA Total               |               | 255                        | 0                    | 8                       | 1      | 248                       | 257                          | 0                         | *    | 0.00%                     | *    | 171                  | 12                             | 92.98%                       | *    | *not eligible             | *not eligible           |
| 10.7  | Other Region Total     |               | 257                        | 0                    | 8                       | 1      | 250                       | 258                          | 0                         | *    | 0.00%                     | *    | 173                  | 13                             | 92.49%                       | *    | *not eligible             | *not eligible           |
| 11.1  | Totals - Region 1      |               | 771                        | 9                    | 20                      | 6      | 766                       | 769                          | 38                        | 8    | 4.94%                     | 7    | 807                  | 181                            | 77.57%                       | 8    | 23                        | 8                       |
| 11.2  | Totals - Region 2      |               | 1,680                      | 20                   | 26                      | 2      | 1,676                     | 1,642                        | 100                       | 4    | 6.09%                     | 6    | 1,594                | 306                            | 80.80%                       | 4    | 14                        | 4                       |
| 11.3  | Totals - Region 3      |               | 2,046                      | 45                   | 24                      | -1     | 2,066                     | 2,019                        | 177                       | 2    | 8.77%                     | 2    | 2,133                | 392                            | 81.62%                       | 2    | 6                         | 2                       |
| 11.4  | Totals - Region 4      |               | 762                        | 14                   | 18                      | -1     | 757                       | 753                          | 52                        | 7    | 6.91%                     | 4    | 775                  | 169                            | 78.19%                       | 7    | 18                        | 6                       |
| 11.5  | Totals - Region 5      |               | 2,180                      | 49                   | 35                      | -1     | 2,193                     | 2,147                        | 148                       | 3    | 6.89%                     | 5    | 2,099                | 368                            | 82.47%                       | 1    | 9                         | 3                       |
| 11.6  | Totals - Region 6      |               | 2,171                      | 41                   | 29                      | -21    | 2,162                     | 2,086                        | 190                       | 1    | 9.11%                     | 1    | 2,080                | 395                            | 81.01%                       | 3    | 5                         | 1                       |
| 11.7  | Totals - Region 7      |               | 1,149                      | 16                   | 15                      | -6     | 1,144                     | 1,116                        | 87                        | 6    | 7.80%                     | 3    | 1,129                | 219                            | 80.60%                       | 5    | 14                        | 4                       |
| 11.8  | Totals - Region 8      |               | 2,360                      | 25                   | 63                      | 13     | 2,335                     | 2,388                        | 94                        | 5    | 3.94%                     | 8    | 2,487                | 493                            | 80.18%                       | 6    | 19                        | 7                       |
| 11.9  | Totals - Other Regions |               | 257                        | 0                    | 8                       | 1      | 250                       | 258                          | 0                         | *    | 0.00%                     | *    | 173                  | 13                             | 92.49%                       | *    | *                         | *                       |
| 12    | Grand Total            |               | 13,376                     | 219                  | 238                     | -8     | 13,349                    | 13,178                       | 886                       | *    | 6.72%                     | *    | 13,277               | 2,536                          | 80.90%                       | *    | *                         | *                       |