NABIP
Shaping the future of healthcare

Leading Producers Round Table

POINT CALCULATOR WORK SHEET

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POINT CALCULATOR WORK SHEET: To determine the award level for which you are eligible, fill in the blanks below. The point totals will be automatically calculated. Match the Grand Total with the appropriate LPRT Qualifying Category in the Category of Qualification section of the award application.

PRODUCTION

INDIVIDUAL - Number of new & renewal lives in forces as of 12/31

	Points		Lives		Total Points
Health Insurance	10	x		=	0
Medigap & Medicare Advantage	5	x		=	0
Medicare Part D	1	x		=	0
Dental Insurance	15	x		=	0
Life Insurance	15	x		=	0
Disability Insurance	25	x		=	0
Long-term Care Insurance	15	x		=	0
Critical Illness, Cancer, Accident	5	x		=	0
TOTAL INDIVIDUAL POINTS =					**0**

GROUP - Number of new & renewal lives in forces as of 12/31

	Points		Lives		Total Points
Group Health Insurance	4	x		=	0
Group Medicare Products	4	x		=	0
Group Dental Insurance	2	x		=	0
Group Life Insurance	2	x		=	0
Group Vision Insurance	2	x		=	0
Group Disability Insurance (LTD & STD)	3	x		=	0
Group Long-term Care Insurance	3	x		=	0
Critical Illness, Cancer, Accident	3	x		=	0
Admin. Services Including: FSAs, POP	4	x		=	0
COBRA admin., HRAs, HSAs, Stop-loss, TPA					
TOTAL GROUP POINTS =					**0**

TOTAL QUALIFYING POINTS =   0