

WHO WE ARE

Founded in 1930, NABIP is the premier trade association representing over **100,000** health insurance agents and brokers across more than **200** state and local chapters. Our members help millions of Americans purchase and effectively use health insurance.



WHAT WE DO

DEDICATE OURSELVES TO CONSUMERS

Fortune 500 companies, mom-and-pop shops and individuals all turn to NABIP members to find policies that meet their needs. NABIP members' work continues after the sale. They help clients with claims issues, compliance matters and coverage questions.



2 in 3 small businesses and **1 in 3** individuals count on agents or brokers to help them pick a policy.

STAY INFORMED ABOUT INDUSTRY TRENDS

NABIP members read NABIP publications and NABIP email communications to learn about industry trends, current legislation and more. NABIP members also take NABIP courses to receive the most up-to-date training and obtain certification in topics like Medicare.



3 in 5 agents and brokers spend some or most of their time helping clients resolve claims issues.



Most agents have more than **10 years** of experience in the healthcare industry.

ADVOCATE ON BEHALF OF CONSUMERS

NABIP members have firsthand knowledge of industry trends, employer challenges and the economic reality of the health insurance market. They apply that knowledge to advocate for responsible market solutions that promote access to affordable health insurance.

