

## Agency Dues Model

The **National Association of Benefits and Insurance Professionals** (NABIP) is the preeminent organization for health insurance and employee benefits professionals, working diligently to ensure all Americans have access to high-quality, affordable healthcare and related benefits. To meet that vital mission, NABIP advances the interests of its members and advocates for sound public-policy solutions. NABIP represents and provides professional development opportunities for more than 100,000 licensed health insurance agents, brokers, general agents, consultants, and benefit professionals through more than 200 chapters across America.



The Agency Dues Model program simplifies dues and payments (one amount per month based on your agency size) and provides full membership (and related benefits) to all of your employees who work on health, dental, vision and related benefits for employers or individuals.

Invest in Advocacy for Our Profession



## ENROLL IN NABIP'S AGENCY DUES MODEL IN 4 EASY STEPS:

- 1 Contact Bob Tretter at [btretter@nabip.org](mailto:btretter@nabip.org) to get an eligibility form and eligible agency member (EAM) spreadsheet.
- 2 Complete eligibility form and fill out the spreadsheet listing all current members from your agency as well as new eligible members. Send back to Bob Tretter at [btretter@nabip.org](mailto:btretter@nabip.org).
- 3 Once confirmed, you will receive an itemized invoice outlining the monthly cost for all your employees for the program. Your itemized invoice will prorate the dues for any current members to sync everyone onto your agency membership.
- 4 Each EAM you enrolled will receive a welcome email with their NABIP log-in information and a description of all benefits. You may update your agency membership anytime through the agency membership account.

If you have questions, please contact Bob Tretter, vice president of marketing and recruitment, at [btretter@nabip.org](mailto:btretter@nabip.org) or (202) 595-7564.

# COST

The NABIP Agency Dues Model is available to agencies of two to 100 that enroll 100% of EAMs. It offers a streamlined billing process with one invoice, one renewal date and one payment each month to cover all your eligible employees.

Agency Size	2-3	4-7	8-10	11-15	16-24	25-39	40-50	51-74	75-100
2023 Monthly Cost*	\$80	\$150	\$250	\$350	\$610	\$760	\$920	\$1,270	\$1,960

\*Includes all local, state and national dues

EAMs are producers in your agency who sell employee benefits, individual health insurance, Medicare or other health-related products, as well as account managers and compliance professionals who are on staff and work with clients. This would not include those agency employees who work exclusively on life insurance or commercial and/or personal property and casualty insurance. With this fixed agency dues model program, all eligible agency members will receive the benefits available as a member of NABIP.

Note: Agencies with members in the chapters listed below are subject to an additional fee to support the chapter's advocacy efforts. This adjustment is set on pro-rata basis.

20% Geographical Adjustment	
<u>Local Chapters</u>	<u>State Chapters</u>
Atlanta, GA	Massachusetts
Louisville, KY	Minnesota
Baton Rouge, LA	Nebraska
Springfield, MO	New York
Dallas, TX	North Carolina
Houston, TX	West Virginia
San Antonio, TX	
Wichita Falls, TX	

30% Geographical Adjustment
All Connecticut
All Florida
40% Geographical Adjustment
All California

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